The Pink Glass Swan:
Upward and Downward Mobility in the Art World

The general alienation of contemporary avant-garde art from any broad audience has been crystallized in the women's movement. From the beginning, both liberal feminists concerned with changing women's personal lives and socialist feminists concerned with overthrowing the classist/racist/sexist foundation of society have agreed that "fine" art is more or less irrelevant, though holding out the hope that feminist art could and should be different. The American women artists' movement has concentrated its efforts on gaining power within its own interest group—the art world, in itself an incestuous network of relationships between artists and art on the one hand and dealers, publishers, and buyers on the other. The public, the "masses," or the audience is hardly considered.

The art world has evolved its own curious class system. Externally this is a microcosm of capitalist society, but it maintains an internal dialectic (or just plain contradiction) that attempts to reverse or ignore that parallel. Fame may be a higher currency than mere money, but the two tend to go together. Since the buying and selling of art and artists are done by the ruling classes or by those chummy with them and their institutions, all artists or producers, no matter what their individual economic backgrounds, are dependent on the owners and forced into a proletarian role—just as women, in Engels's analysis, play proletarian to the male ruler across all class boundaries.

Looking at and "appreciating" art in this century has been understood as an instrument (or at best a result) of upward social mobility, in which owning art is the ultimate step. Making art is at the bottom of the scale.

This is the only legitimate reason to see artists as so many artists see themselves—as “workers.” At the same time, artists/makers tend to feel misunderstood and, as creators, innately superior to the buyers/owners. The innermost circle of the art-world class system thereby replaces the rulers with the creators, and the contemporary artist in the big city (read New York) is a schizophrenic creature. S/he is persistently working “up” to be accepted, not only by other artists, but also by the hierarchy that exhibits, writes about, and buys her/his work. At the same time s/he is often ideologically working “down” in an attempt to identify with the workers outside of the art context and to overthrow the rulers in the name of art. This conflict is augmented by the fact that most artists are originally from the middle class, and their approach to the bourgeoisie includes a touch of adolescent rebellion against authority. Those few who have actually emerged from the working class sometimes use this—their very lack of background privilege—as privilege in itself, while playing the same schizophrenic foreground role as their solidly middle-class colleagues.

Artists, then, are workers or at least producers even when they don’t know it. Yet artists dressed in work clothes (or expensive imitations thereof) and producing a commodity accessible only to the rich differ drastically from the real working class in that artists control their production and their product—or could if they realized it and if they had the strength to maintain that control. In the studio, at least, unlike the farm, the factory, and the mine, the unorganized worker is in superficial control and can, if s/he dares, talk down to or tell off the boss—the collector, the critic, the curator. For years now, with little effect, it has been pointed out to artists that the art-world superstructure cannot run without them. Art, after all, is the product on which all the money is made and the power based.

During the 1950s and 1960s most American artists were unaware that they did not control their art, that their art could be used not only for aesthetic pleasure or decoration or status symbols, but as an educational weapon. In the late 1960s, between the civil rights, the student, the antiwar, and the women’s movements, the facts of the exploitation of art in and out of the art world emerged. Most artists and art workers will ignore these issues because they make them feel too uncomfortable and helpless. If there were a strike against museums and galleries to allow artists control of their work, the scabs would be out immediately in full force, with reasons ranging from self-interest to total lack of political awareness to a genuine belief that society would crumble without art, that art is “above it all.” Or is it in fact below it all, as most political activists seem to think?

Another aspect of this conflict surfaces in discussions around who gets a “piece of the pie”—a phrase that has become the scornful designation for
JERRI ALLYN
American Dining: A Working Woman’s Moment, 1987–89
JERRI ALLYN (RIGHT) AND WAITRESS CARMEN DECENA AT GEFENS DAIRY RESTAURANT, NEW YORK CITY, NOVEMBER 1987; 1950S METAL JUKEBOX, COLORED PLEXIGLASS, AUDIOTAPE PLAYER AND SPEAKERS, SET OF FOUR PLACE MATS (OFFSET EDITION OF 5,000).
Photo: Marty Heitner.

This interactive art installation took place in six restaurants nationally, sponsored by local art organizations in each city. The tabletop jukeboxes contained stories about work, food, money, and, as a subtext, class. Allyn waited “live” in each place and also presented live performances of the jukebox stories and music. Since the 1970s, she has worked as a waitress and made work about waitressing. She was an original member of the feminist performance group “The Waitresses” that emerged from the Woman’s Building in Los Angeles to publicly raise consciousness about women’s work.
what is actually most people’s goal. (Why shouldn’t artists be able to make a living in this society like everybody else? Well, almost everybody else.) Those working for cultural change through political theorizing and occasional actions often appear to be opposed to anybody getting a piece of the pie, though politics is getting fashionable again in the art world, and may itself provide a vehicle for internal success; today one can refuse a piece of the pie and simultaneously be getting a chance at it. Still, the pie is very small, and there are a lot of hungry people circling it. Things were bad enough when only men were allowed to take a bite. Since “aggressive women” have gotten in there, too, competition, always at the heart of the art-world class system, has peaked.

Attendance at any large art school in the United States takes students from all classes and trains them for artists’ schizophrenia. While being cool and chicly grubby (in the “uniform” of mass production), and knowing what’s the latest in taste and what’s the kind of art to make and the right names to drop, is clearly “upward mobility”—from school into teaching jobs and/or the art world—the lifestyle accompanying these habits is heavily weighted “downward.” The working-class girl who has had to work for nice clothes must drop into frayed jeans to make it into the art middle class, which in turn considers itself both upper- and lower-class. Choosing poverty is a confusing experience for a child whose parents (or more likely mother) have tried desperately against great odds to keep a clean and pleasant home.¹

The artist who feels superior to the rich because s/he is disguised as someone who is poor provides a puzzle for the truly deprived. A parallel notion, rarely admitted but pervasive, is that people can’t understand “art” if their houses are full of pink glass swans or their lawns are inhabited by gnomes and flamingos, or if they even care about houses and clothes at all. This is particularly ridiculous now, when art itself uses so much of this paraphernalia (and not always satirically or condescendingly); or, from another angle, when even artists who have no visible means of professional support live in palatial lofts and sport beat-up hundred-dollar boots while looking down on the “tourists” who come to SoHo to see art on Saturdays. SoHo is, in fact, the new suburbia. One reason for such callousness is a hangover from the 1950s, when artists really were poor and proud of being poor because their art, the argument went, must be good if the bad guys—the rich and the masses—didn’t like it.

In the 1960s the choice of poverty, often excused as anticonsumerism, even infiltrated the aesthetics of art.² First there was Pop Art, modeled on kitsch, advertising, and consumerism, and equally successful on its own level. (Women, incidentally, participated little in Pop Art, partly because of its blatant sexism—sometimes presented as a parody of the image of woman
in the media—and partly because the subject matter was often “women’s work,” ennobled and acceptable only when the artists were men.) Then came Process Art—a rebellion against the “precious object” traditionally desired and bought by the rich. Here another kind of co-optation took place, when temporary piles of dirt, oil, rags, and filthy rubber began to grace carpeted living rooms. (The Italian branch was even called Arte Povera.) Then came the rise of a third-stream medium called Conceptual Art, which offered “antiobjects” in the form of ideas—books or simple Xeroxed texts and photographs with no inherent physical or monetary value (until they got on the market, that is). Conceptual Art seemed politically viable because of its notion that the use of ordinary, inexpensive, unbulky media would lead to a kind of socialization (or at least democratization) of art as opposed to gigantic canvases and huge chrome sculptures costing five figures and filling the world with more consumer fetishes.

Yet the trip from oil on canvas to ideas on Xerox was, in retrospect, yet another instance of “downward mobility” or middle-class guilt. It was no accident that Conceptual Art appeared at the height of the social movements of the late 1960s nor that the artists were sympathetic to those movements (with the qualified exception of the women’s movement). All the aesthetic tendencies listed above were genuinely instigated as rebellions by the artists themselves, yet the fact remains that only rich people can afford to (1) spend money on art that won’t last; (2) live with “ugly art” or art that is not decorative, because the rest of their surroundings are beautiful and comfortable; and (3) like “nonobject art,” which is only handy if you already have too many possessions—when it becomes a reactionary commentary: art for the overprivileged in a consumer society.

As a child, I was accused by my parents of being an “antisnob snob” and I’m only beginning to set the limitations of such a rebellion. Years later I was an early supporter of and proselytizer for Conceptual Art as an escape from the commodity orientation of the art world, a way of communicating with a broader audience via inexpensive media. Though I was bitterly disappointed (with the social, not the aesthetic, achievements) when I found that this work could be so easily absorbed into the system, it is only now that I’ve realized why the absorption took place. Conceptual Art’s democratic efforts and physical vehicles were canceled out by its neutral, elitist content and its patronizing approach. From around 1967 to 1971, many of us involved in Conceptual Art saw that content as pretty revolutionary and thought of ourselves as rebels against the cool, hostile artifacts of the prevailing formalist and Minimal art. But we were so totally enveloped in the middle-class approach to everything we did and saw, we couldn’t perceive how that pseudoacademic narrative piece or that art-world-
oriented action in the streets was deprived of any revolutionary content by
the fact that it was usually incomprehensible and alienating to the people
"out there," no matter how fashionably downwardly mobile it might be in
the art world. The idea that if art is subversive in the art world, it will auto-
matically appeal to a general audience now seems absurd.

The whole evolutionary basis of modernist innovation, the idea of
aesthetic “progress,” the "I-did-it-first" and "It's-been-done-already"
syndromes that pervade contemporary avant-garde and criticism, is also
blatantly classist and has more to do with technology than with art. To be
"avant-garde" is inevitably to be on top, or to become upper-middle-class,
because such innovations take place in a context accessible only to the
educated elite. Thus socially conscious artists working in or with commu-
nity groups and muralists try to disassociate themselves from the art world,
even though its values ("quality") remain to haunt them personally.

The value systems are different in and out of the art world, and anyone
attempting to straddle the two develops another kind of schizophrenia. For
instance, in inner-city community murals, the images of woman are the
traditional ones—a beautiful, noble mother and housewife or worker, and a
rebellious young woman striving to change her world—both of them cele-
brated for their courage to be and to stay the way they are and to support
their men in the face of horrendous odds. This is not the art-world or
middle-class “radical” view of future feminism, nor is it one that radical
feminists hoping to “reach out” across the classes can easily espouse. Here,
in the realm of aspirations, is where upward and downward mobility and
status quo clash, where the economic class barriers are established. As
Michele Russell has noted, the Third World woman is not attracted to the
“utopian experimentation” of the Left (in the art world, the would-be Marx-
ist avant-garde) or to the “pragmatic opportunism” of the Right (in the art
world, those who reform and co-opt the radicals).³

Many of the subjects touched on here have their roots in Taste. To many
women, art, or a beautiful object, might be defined as something she cannot
have. Beauty and art have been defined before as the desirable. In a consumer
society, art, too, becomes a commodity rather than a life-enchanting experi-
ence. Yet the Van Gogh reproduction or the pink glass swan—the same
beautiful objects that may be “below” a middle-class woman (because she
has, in moving upward, acquired upper-class taste, or would like to think
she has)—may be “above” or inaccessible to a welfare mother. The phrase
“to dictate taste” has its own political connotations. A Minneapolis worker
interviewed by students of artist Don Celender said he liked “old artworks
because they’re more classy,”⁴ and class does seem to be what the tradi-
tional notion of art is all about. Yet contemporary avant-garde art, for all its
attempts to break out of that gold frame, is equally class-bound, and even the artist aware of these contradictions in her/his own life and work is hard put to resolve them. It's a vicious circle. If the artist-producer is upper-middle-class, and our standards of art as taught in schools are persistently upper-middle-class, how do we escape making art only for the upper-middle-class?

The alternatives to "quality," to the "high" art shown in art-world galleries and magazines, have been few and for the most part unsatisfying, although well intended. Even when kitsch, politics, or housework are absorbed into art, contact with the real world is not necessarily made. At no time has the avant-garde, though playing in the famous "gap between art and life," moved far enough out of the art context to attract a broad audience. That same broad audience has, ironically, been trained to think of art as something that has nothing to do with life and, at the same time, it tends only to like that art that means something in terms of its own life or fantasies. The dilemma for the leftist artist in the middle class is that her/his standards seem to have been set irremediably. No matter how much we know about what the broader public wants, or needs, it is very difficult to break social conditioning and cultural habits. Hopefully, a truly feminist art will provide other standards.

To understand the woman artist's position in this complex situation between the art world and the real world, class, and gender, it is necessary to know that in America artists are rarely respected unless they are stars or rich or mad or dead. Being an artist is not being "somebody." Middle-class families are happy to pay lip service to art but god forbid their own children take it so seriously as to consider it a profession. Thus a man who becomes an artist is asked when he is going to "go to work," and he is not so covertly considered a child, a sissy (a woman), someone who has a hobby rather than a vocation, or someone who can't make money and therefore cannot hold his head up in the real world of men—at least until his work sells, at which point he may be welcomed back. Male artists, bending over backward to rid themselves of this stigma, tend to be particularly susceptible to insecurity and machismo. So women daring to insist on their place in the primary rank—as artmakers rather than as art housekeepers (curators, critics, dealers, "patrons")—inherit a heavy burden of male fears in addition to the economic and psychological discrimination still rampant in a patriarchal, money-oriented society.

Most art being shown now has little to do with any woman's experience, in part because women (rich ones as "patrons," others as decorators and "homemakers") are in charge of the private sphere, while men identify more easily with public art—art that has become public through economic validation (the
million-dollar Rembrandt). Private art is often seen as mere ornament; public art is associated with monuments and money, with "high" art and its containers, including unwelcoming white-walled galleries and museums with classical courthouse architecture. Even the graffiti artists, whose work is unsuccessfully transferred from subways to art galleries, are mostly men, concerned with facades, with having their names in spray paint, in lights, in museums.

Private art is visible only to intimates. I suspect the reason so few women "folk" artists work outdoors in large scale (like Simon Rodia’s Watts Towers and other "naives and visionaries" with their cement and bottles) is not only because men aspire to erections and know how to use the necessary tools, but because women can and must assuage these same creative urges inside the house, with the pink glass swan as an element in their own works of art—the living room or kitchen. In the art world, the situation is doubly paralleled. Women's art until recently was rarely seen in public, and all artists are voluntarily "women" because of the social attitudes mentioned above; the art world is so small that it is "private."

Just as the living room is enclosed by the building it is in, art and artists are firmly imprisoned by the culture that supports them. Artists claiming to work for themselves alone, and not for any audience at all, are passively accepting the upper-middle-class audience of the internal art world. This situation is compounded by the fact that to be middle class is to be passive, to live with the expectation of being taken care of and entertained. But art should be a consciousness raiser; it partakes of and should fuse the private and the public spheres. It should be able to reintegrate the personal without being satisfied by the merely personal. One good test is whether or not it communicates, and then, of course, what and how it communicates. If it doesn’t communicate, it may just not be very good art from anyone’s point of view, or it may be that the artist is not even aware of the needs of others, or simply doesn’t care.

For there is a need out there, a need vaguely satisfied at the moment by "schlock." And it seems that one of the basic tenets of the feminist arts should be a reaching out from the private sphere to transform that "artificial art" and to more fully satisfy that need. For the art-world artist has come to consider her/his private needs paramount and has too often forgotten about those of the audience, any audience. Work that communicates to a dangerous number of people is derogatorily called a "crowd pleaser." This is a blatantly classist attitude, taking for granted that most people are by nature incapable of understanding good art (i.e., upper-class or quality art). At the same time, much ado is made about art-educational theories that claim to "teach people to see" (consider the political implications of this notion) and muffle all issues by stressing the "universality" of great art.
It may be that at the moment the possibilities are slim for a middle-class art world's understanding or criticism of the little art we see that reflects working-class cultural values. Perhaps our current responsibility lies in humanizing our own activities so that they will communicate more effectively with all women. I hope we aspire to more than women's art flooding the museum and gallery circuit. Perhaps a feminist art will emerge only when we become wholly responsible for our own work, for what becomes of it, who sees it, and who is nourished by it. For a feminist artist, whatever her style, the prime audience at this time is other women. So far, we have tended to be satisfied with communicating with those women whose social experience is close to ours. This is natural enough, since there is where we will get our greatest support, and we need support in taking this risk of trying to please women, knowing that we are almost certain to displease men in the process. In addition, it is embarrassing to talk openly about the class system that divides us, hard to do so without sounding more bourgeois than ever in the implications of superiority and inferiority inherent in such discussions (where the working class is as often considered superior to the middle class).

A book of essays called Class and Feminism, written by The Furies, a lesbian feminist collective, makes clear that from the point of view of working-class women, class is a definite problem within the women's movement. As Nancy Myron observes, middle-class women:

> can intellectualize, politicize, accuse, abuse, and contribute money in order not to deal with their own classism. Even if they admit that class exists, they are not likely to admit that their behavior is a product of it. They will go through every painful detail of their lives to prove to me or another working-class woman that they really didn't have any privilege, that their family was exceptional, that they actually did have an uncle who worked in a factory. To ease anyone's guilt is not the point of talking about class....You don't get rid of oppression just by talking about it.6

Women are more strenuously conditioned toward upward cultural mobility or "gentility" than men, which often results in the woman's consciously betraying her class origins as a matter of course. The hierarchies within the whole span of the middle class are most easily demarcated by lifestyle and dress. For instance, the much-scorned "Queens housewife" may have enough to eat, may have learned to consume the unnecessaries, and may have made it to a desired social bracket in her community, but if she ventures to make art (not just own it), she will find herself back at the bottom in the art world, looking wistfully up to the plateau where the male, the young, the bejeweled seem so at ease.

For middle-class women in the art world not only dress "down," but dress like working-class men. They do so because housedresses, pedal push-
ers, polyester pantsuits, beehives, and the wrong accents are not such acceptable disguises for women as the boots-overalls-and-windbreaker syndrome is for men. Thus, young middle-class women tend to deny their female counterparts and take on "male" (unisex) attire. It may at times have been chic to dress like a Native American or a Bedouin woman, but it has never been chic to dress like a working woman, even if she was trying to look like Jackie Kennedy. Young working-class women (and men) spend a large amount of available money on clothes; it's a way to forget the rats and roaches by which even the cleanest tenement dwellers are blessed, or the mortgages by which even the hardest-working homeowners are blessed, and to present a classy facade. Artists dressing and talking "down" insult the hardhats much as rich kids in rags do; they insult people whose notion of art is something to work for—the pink glass swan.

Yet women, as evidenced by The Furies' publication and as pointed out elsewhere (most notably by August Bebel), have a unique chance to communicate with women across the boundaries of economic class because as a "vertical class" we share the majority of our most fundamental experiences—emotionally, even when economically we are divided. Thus an economic analysis does not adequately explore the psychological and aesthetic ramifications of the need for change within a sexually oppressed group. Nor does it take into consideration how women's needs differ from men's—or so it seems at this still unequal point in history. The vertical class cuts across the horizontal economic classes in a column of injustices. While heightened class consciousness can only clarify the way we see the world, and all clarification is for the better, I can't bring myself to trust hard lines and categories where fledgling feminism is concerned.

Even in the art world, the issue of feminism has barely been raised in mixed political groups. In 1970, women took our rage and our energies to our own organizations or directly to the public by means of picketing and protests. While a few men supported these, and most politically conscious male artists now claim to be feminists to some degree, the political and apolitical art world goes on as though feminism didn't exist—the presence of a few vociferous feminist artists and critics notwithstanding. And in the art world, as in the real world, political commitment frequently means total disregard for feminist priorities. Even the increasingly Marxist group ironically calling itself Art-Language is unwilling to stop the exclusive use of the male pronoun in its theoretical publications.

Experiences like this one and dissatisfaction with Marxism's lack of interest in "the woman question" make me wary of merging Marxism and feminism. The notion of the noneconomic or "vertical" class is anathema to Marxists, and confusion is rampant around the chicken-egg question of
whether women can be equal before the establishment of a classless society or whether a classless society can be established before women are liberated. As Sheila Rowbotham says of her own Marxism and feminism:

They are at once incompatible and in real need of one another. As a feminist and a Marxist, I carry their contradictions within me, and it is tempting to opt for one or the other in an effort to produce a tidy resolution of the commotion generated by the antagonism between them. But to do that would mean evading the social reality which gives rise to the antagonism.8

As women, therefore, we need to establish far more strongly our own sense of community, so that all our arts will be enjoyed by all women in all economic circumstances. This will happen only when women artists make conscious efforts to cross class barriers, to consider their audience, to see, respect, and work with the women who create outside the art world—whether in suburban crafts guilds or in offices and factories or in community workshops. The current feminist passion for women’s traditional arts, which influences a great many women artists, should make this road much easier, unless it too becomes another commercialized rip-off. Despite the very real class obstacles, I feel strongly that women are in a privileged position to satisfy the goal of an art that would communicate the needs of all classes and genders to each other, and get rid of the we/they dichotomy to as great an extent as is possible in a capitalist framework. Our gender, our oppression, and our female experience—our female culture, just being explored—offer access to all of us by these common threads.
ALSO BY THE AUTHOR

The Graphic Work of Philip Evergood
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Surrealists on Art (editor)
Dadas on Art (editor)
Changing: Essays in Art Criticism
Six Years: The Dematerialization of the Art Object...
From the Center: Feminist Essays on Women's Art
Eva Hesse
Tony Smith
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Ad Reinhardt
Get the Message? A Decade of Art for Social Change
A Different War: Vietnam in Art
Mixed Blessings: New Art in a Multicultural America
Partial Recall: Photographs of Native North Americans (editor)
TO FRIENDSHIP, AND TO ALL THE WILD WOMEN
who have made feminist art what it is.

In memory of Florence Isham Cross, Lucy Balcom Lippard,
Margaret Isham Cross Lippard, Eva Hesse, Elaine Johnson, Ree Morton,
Ana Mendieta, Lyn Blumenthal, and Vivian Browne.

And to my goddaughter, Lia Sofia Simonds.
AUTHOR'S NOTE

I have not included here any of the many monographs I have written on individual women artists since the late 1960s, partly because they would have tripled the size of the book, partly because it would have been too hard to choose which ones to use, and partly because they are now all out of date in the context of individual developments. For similar reasons I have updated most of the reproductions to reflect newer work.

I have not revised any of these essays, despite the occasional temptation to rewrite from the vantage point of lessons learned since they were written. A copy editor has demanded a few textual changes; any additions are indicated by brackets. Those pieces written more "journalistically," without endnotes, remain without sources since these have been lost in the mists of time and clutter.

All the essays in Part I were published in From the Center: Feminist Essays on Women’s Art (New York: E. P. Dutton, 1976); those in Part II (except for the last one) were published in Get the Message? A Decade of Art for Social Change (New York: E. P. Dutton, 1984); those in Part III are from Heresies, the Village Voice, and elsewhere.

With thanks to all the past and present members of the Heresies Collective, PADD, Outside Agitators, and Damage Control; and to my editor, Dawn Davis.
CONTENTS

Introduction: Moving Targets/Concentric Circles:
Notes from the Radical Whirlwind

Part I: From the Center, 1970–1975

Changing Since Changing 31
Sexual Politics: Art Style 42
Prefaces to Catalogs of Three Women’s Exhibitions 50
Household Images in Art 62
Fragments 66
Six 77
The Women Artists’ Movement—What Next? 80
The L.A. Woman’s Building 84
Making Up: Role-Playing and Transformation in Women’s Art 89
The Pains and Pleasures of Rebirth: European and
American Women’s Body Art 99

Part II: Get the Message? 1976–1980

The Pink Glass Swan: Upward and Downward Mobility
in the Art World 117
Making Something from Nothing (Toward a Definition
of Women’s “Hobby Art”) 128
## CONTENTS

<table>
<thead>
<tr>
<th>Title</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Some Propaganda for Propaganda</td>
<td>139</td>
</tr>
<tr>
<td>Issue and Taboo</td>
<td>150</td>
</tr>
<tr>
<td>Sweeping Exchanges: The Contribution of Feminism to the Art of the 1970s</td>
<td>171</td>
</tr>
<tr>
<td>Rejecting Retrochic</td>
<td>183</td>
</tr>
<tr>
<td>New York Times IV</td>
<td>192</td>
</tr>
<tr>
<td>Clash of '85</td>
<td>203</td>
</tr>
<tr>
<td>Feminist Space: Reclaiming Territory</td>
<td>208</td>
</tr>
<tr>
<td>First Strike for Peace</td>
<td>223</td>
</tr>
<tr>
<td>Women Confront the Bomb</td>
<td>228</td>
</tr>
<tr>
<td>All's Fair</td>
<td>231</td>
</tr>
<tr>
<td>The Politically Passionate</td>
<td>238</td>
</tr>
<tr>
<td>Rape: Show and Tell</td>
<td>243</td>
</tr>
<tr>
<td>Equal Parts</td>
<td>248</td>
</tr>
<tr>
<td>Guerrilla Girls</td>
<td>254</td>
</tr>
<tr>
<td>The Garbage Girls</td>
<td>258</td>
</tr>
<tr>
<td>Both Sides Now: A Reprise</td>
<td>266</td>
</tr>
<tr>
<td>Double Vision: Women of Sweetgrass, Cedar, and Sage</td>
<td>278</td>
</tr>
<tr>
<td>Out of Turn</td>
<td>288</td>
</tr>
<tr>
<td>Art in a Multicultural America: An Interview with Lucy R. Lippard by Neery Melkonian</td>
<td>296</td>
</tr>
<tr>
<td>Undertones: Nine Cultural Landscapes</td>
<td>310</td>
</tr>
<tr>
<td><strong>Endnotes</strong></td>
<td>325</td>
</tr>
<tr>
<td><strong>Index</strong></td>
<td>331</td>
</tr>
</tbody>
</table>